

# MD ANALYSIS

## CA 1 August Analysis

**GAT Constitutional Area 1 Leader: JEROME THOMPSON**

### July 2019 to August 2019 (2 months) Results

| CA 1                   | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>New Clubs</b>       | 7         | 15        | 17        | 6         | 5         |
| <b>Charter Members</b> | 356       | 670       | 653       | 289       | 320       |
| <b>New Members</b>     | 4445      | 4525      | 3583      | 3552      | 3731      |
| <b>Drops</b>           | 8019      | 8074      | 8599      | 5466      | 5607      |
| <b>Net Growth</b>      | -2433     | -1978     | -3518     | -772      | -817      |

### August (Only Results)

| CA 1                   | Aug-16 | Aug-17 | Aug-18 | Aug-19 |
|------------------------|--------|--------|--------|--------|
| <b>New Clubs</b>       | 9      | 4      | 1      | 5      |
| <b>Charter Members</b> | 395    | 172    | 92     | 221    |
| <b>New Members</b>     | 2038   | 1708   | 1765   | 1802   |
| <b>Drops</b>           | 3088   | 2998   | 2452   | 2317   |
| <b>Net Growth</b>      | -331   | -750   | -261   | -20    |

### Statement for 1st Quarter Results(previous 3 years)

| CA 1                   | 2016-2017<br>1st Qtr | 2017-2018<br>1st Qtr | 2018-2019<br>1st Qtr |
|------------------------|----------------------|----------------------|----------------------|
| <b>New Clubs</b>       | 32                   | 26                   | 13                   |
| <b>Charter Members</b> | 1156                 | 905                  | 521                  |
| <b>New Members</b>     | 6846                 | 5573                 | 5472                 |
| <b>Drops</b>           | 10815                | 11416                | 7883                 |
| <b>Net Growth</b>      | -1647                | -3821                | -801                 |

### MD Wise Analysis

| MD | GMT Area                                     | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|----|--|-----------------|-----------|-----------|-----------|-----------|-----------|
| 2  | Texas  | New Clubs       | 0         | 0         | 0         | 0         | 1         |
|    |  | Charter Members | 0         | 0         | 0         | 0         | 80        |
|    |  | New Members     | 0         | 0         | 0         | 0         | 399       |
|    |  | Drops           | 0         | 0         | 0         | 0         | 646       |
|    |  | Net Growth      | 0         | 0         | 0         | 0         | -112      |
| 3  | Oklahoma                                     | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 0         | 0         | 0         | 0         | 1         |
|    |  | New Members     | 0         | 0         | 0         | 0         | 35        |
|    |  | Drops           | 0         | 0         | 0         | 0         | 82        |
|    |  | Net Growth      | 0         | 0         | 0         | 0         | 4         |
| 8  | Louisiana                                    | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 0         | 0         | 0         | 0         | 1         |
|    |  | New Members     | 0         | 0         | 0         | 0         | 46        |
|    |  | Drops           | 0         | 0         | 0         | 0         | 70        |
|    |  | Net Growth      | 0         | 0         | 0         | 0         | -17       |
| 16 | New Jersey                                   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 1         | 1         | 3         | 5         | 0         |
|    |  | New Members     | 49        | 59        | 52        | 45        | 0         |
|    |  | Drops           | 140       | 123       | 100       | 61        | 0         |
|    |  | Net Growth      | -77       | -59       | -35       | 12        | 0         |
| 20 | Bermuda<br>New York                          | New Clubs       | 1         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 26        | 5         | 5         | 27        | 0         |
|    |  | New Members     | 142       | 185       | 112       | 202       | 0         |
|    |  | Drops           | 308       | 291       | 311       | 300       | 0         |
|    |  | Net Growth      | -94       | -54       | -159      | -19       | 0         |
| 22 | Delaware<br>District Of Columbia<br>Maryland | New Clubs       | 0         | 1         | 0         | 0         | 0         |
|    |  | Charter Members | 2         | 23        | 0         | 0         | 0         |
|    |  | New Members     | 72        | 62        | 48        | 56        | 0         |
|    |  | Drops           | 163       | 144       | 166       | 110       | 0         |
|    |  | Net Growth      | -70       | -46       | -103      | -37       | 0         |
| 23 | Connecticut                                  | New Clubs       | 0         | 0         | 1         | 0         | 0         |
|    |  | Charter Members | 1         | 7         | 24        | 7         | 0         |
|    |  | New Members     | 42        | 51        | 10        | 25        | 0         |
|    |  | Drops           | 94        | 158       | 122       | 74        | 0         |
|    |  | Net Growth      | -46       | -93       | -85       | -41       | 0         |
| 33 | Massachusetts                                | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 0         | 1         | 4         | 0         | 0         |
|    |  | New Members     | 66        | 52        | 31        | 44        | 0         |
|    |  | Drops           | 204       | 164       | 232       | 75        | 0         |
|    |  | Net Growth      | -127      | -97       | -178      | -22       | 0         |
| 44 | New Hampshire                                | New Clubs       | 1         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 20        | 0         | 1         | 0         | 0         |
|    |  | New Members     | 20        | 30        | 13        | 9         | 0         |
|    |  | Drops           | 71        | 68        | 62        | 31        | 0         |
|    |  | Net Growth      | -29       | -31       | -47       | -17       | 0         |
| 42 | Rhode Island                                 | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |  | Charter Members | 3         | 1         | 0         | 1         | 0         |
|    |  | New Members     | 8         | 6         | 11        | 6         | 0         |
|    |  | Drops           | 12        | 14        | 26        | 12        | 0         |
|    |  | Net Growth      | 1         | -7        | -15       | -4        | 0         |

|       |                     |                 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|-------|---------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 45    | New York<br>Vermont | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                     | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |                     | New Members     | 3         | 10        | 10        | 6         | 0         |
|       |                     | Drops           | 35        | 22        | 36        | 10        | 0         |
|       |                     | Net Growth      | -32       | -9        | -18       | 4         | 0         |
| 41    | Maine               | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                     | Charter Members | 4         | 0         | 0         | 1         | 0         |
|       |                     | New Members     | 16        | 22        | 8         | 10        | 0         |
|       |                     | Drops           | 26        | 28        | 43        | 27        | 0         |
|       |                     | Net Growth      | -1        | -1        | -35       | -11       | 0         |
| Total | John Landrum        | New Clubs       | 2         | 1         | 1         | 0         | 1         |
|       |                     | Charter Members | 57        | 38        | 37        | 41        | 82        |
|       |                     | New Members     | 418       | 477       | 295       | 403       | 480       |
|       |                     | Drops           | 1053      | 1012      | 1098      | 700       | 798       |
|       |                     | Net Growth      | -475      | -397      | -675      | -135      | -125      |

### MD Wise Analysis

| MD           | GMT Area               | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|--------------|------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 4            | California             | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 0         | 0         | 0         | 0         | 30        |
|              |                        | New Members     | 0         | 0         | 0         | 0         | 450       |
|              |                        | Drops           | 0         | 0         | 0         | 0         | 502       |
|              |                        | Net Growth      | 0         | 0         | 0         | 0         | 37        |
| 13           | Ohio                   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 0         | 2         | 7         | 3         | 0         |
|              |                        | New Members     | 114       | 125       | 88        | 76        | 0         |
|              |                        | Drops           | 239       | 265       | 225       | 183       | 0         |
|              |                        | Net Growth      | -106      | -127      | -114      | -84       | 0         |
| 14           | Pennsylvania           | New Clubs       | 1         | 0         | 1         | 1         | 0         |
|              |                        | Charter Members | 24        | 2         | 30        | 18        | 0         |
|              |                        | New Members     | 158       | 145       | 177       | 120       | 0         |
|              |                        | Drops           | 379       | 332       | 434       | 250       | 0         |
|              |                        | Net Growth      | -162      | -167      | -179      | -88       | 0         |
| 21           | Arizona<br>California  | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 0         | 0         | 0         | 0         | 2         |
|              |                        | New Members     | 0         | 0         | 0         | 0         | 69        |
|              |                        | Drops           | 0         | 0         | 0         | 0         | 70        |
|              |                        | Net Growth      | 0         | 0         | 0         | 0         | 12        |
| 24           | Virginia               | New Clubs       | 0         | 1         | 1         | 0         | 0         |
|              |                        | Charter Members | 3         | 21        | 104       | 9         | 0         |
|              |                        | New Members     | 92        | 73        | 94        | 62        | 0         |
|              |                        | Drops           | 166       | 190       | 164       | 129       | 0         |
|              |                        | Net Growth      | -61       | -81       | 66        | -43       | 0         |
| 29           | West Virginia          | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 1         | 0         | 0         | 0         | 0         |
|              |                        | New Members     | 86        | 42        | 29        | 45        | 0         |
|              |                        | Drops           | 119       | 103       | 123       | 48        | 0         |
|              |                        | Net Growth      | -25       | -53       | -81       | 10        | 0         |
| 40           | Arizona<br>New Mexico  | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 0         | 0         | 0         | 0         | 0         |
|              |                        | New Members     | 0         | 0         | 0         | 0         | 10        |
|              |                        | Drops           | 0         | 0         | 0         | 0         | 15        |
|              |                        | Net Growth      | 0         | 0         | 0         | 0         | 0         |
| 50           | Hawaii                 | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 0         | 0         | 0         | 0         | 3         |
|              |                        | New Members     | 0         | 0         | 0         | 0         | 25        |
|              |                        | Drops           | 0         | 0         | 0         | 0         | 38        |
|              |                        | Net Growth      | 0         | 0         | 0         | 0         | 0         |
| 46           | California<br>Nevada   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|              |                        | Charter Members | 0         | 0         | 0         | 0         | 0         |
|              |                        | New Members     | 0         | 0         | 0         | 0         | 18        |
|              |                        | Drops           | 0         | 0         | 0         | 0         | 18        |
|              |                        | Net Growth      | 0         | 0         | 0         | 0         | 2         |
| <b>Total</b> | <b>Dennis Grotrian</b> | New Clubs       | 1         | 1         | 2         | 1         | 0         |
|              |                        | Charter Members | 28        | 25        | 141       | 30        | 35        |
|              |                        | New Members     | 450       | 385       | 388       | 303       | 572       |
|              |                        | Drops           | 903       | 890       | 946       | 610       | 643       |
|              |                        | Net Growth      | -354      | -428      | -308      | -205      | 51        |

### MD Wise Analysis

| MD    | GMT Area   | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|-------|--|-----------------|-----------|-----------|-----------|-----------|-----------|
| 1     | Illinois   | New Clubs       | 0         | 0         | 1         | 0         | 0         |
|       |  | Charter Members | 1         | 0         | 32        | 1         | 0         |
|       |  | New Members     | 210       | 165       | 122       | 139       | 0         |
|       |  | Drops           | 238       | 300       | 272       | 210       | 0         |
|       |  | Net Growth      | 10        | -84       | -100      | -23       | 0         |
| 5     | North Dakota<br>Saskatchewan<br>South Dakota         | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |  | New Members     | 0         | 0         | 0         | 0         | 76        |
|       |  | Drops           | 0         | 0         | 0         | 0         | 82        |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | 3         |
| 5M    | Manitoba<br>Minnesota<br>Ontario                     | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 3         |
|       |  | New Members     | 0         | 0         | 0         | 0         | 209       |
|       |  | Drops           | 0         | 0         | 0         | 0         | 318       |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -68       |
| 11    | Michigan   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 2         | 2         | 2         | 6         | 0         |
|       |  | New Members     | 112       | 118       | 99        | 85        | 0         |
|       |  | Drops           | 190       | 174       | 250       | 133       | 0         |
|       |  | Net Growth      | -54       | -35       | -120      | -14       | 0         |
| 25    | Indiana  | New Clubs       | 0         | 1         | 0         | 0         | 0         |
|       |  | Charter Members | 1         | 27        | 2         | 0         | 0         |
|       |  | New Members     | 118       | 140       | 112       | 109       | 0         |
|       |  | Drops           | 258       | 241       | 240       | 145       | 0         |
|       |  | Net Growth      | -105      | -50       | -110      | -15       | 0         |
| 43    | Kentucky   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 5         | 0         | 2         | 0         | 0         |
|       |  | New Members     | 65        | 87        | 60        | 61        | 0         |
|       |  | Drops           | 132       | 163       | 180       | 91        | 0         |
|       |  | Net Growth      | -48       | -49       | -107      | -23       | 0         |
| 10    | Michigan   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 3         | 0         | 0         |
|       |  | New Members     | 21        | 15        | 10        | 21        | 0         |
|       |  | Drops           | 22        | 35        | 22        | 19        | 0         |
|       |  | Net Growth      | 3         | -19       | -5        | 4         | 0         |
| C     | Alberta<br>British Columbia<br>Northwest Territories | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |  | New Members     | 0         | 0         | 0         | 0         | 20        |
|       |  | Drops           | 0         | 0         | 0         | 0         | 50        |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -27       |
| Total | Patricia Vannett                                     | New Clubs       | 0         | 1         | 1         | 0         | 0         |
|       |  | Charter Members | 9         | 29        | 41        | 7         | 3         |
|       |  | New Members     | 526       | 525       | 403       | 415       | 305       |
|       |  | Drops           | 840       | 913       | 964       | 598       | 450       |
|       |  | Net Growth      | -194      | -237      | -442      | -71       | -92       |

### MD Wise Analysis

| MD    | GMT Area                                     | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|-------|--|-----------------|-----------|-----------|-----------|-----------|-----------|
| 5     | North Dakota<br>Saskatchewan<br>South Dakota | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 1         | 0         | 0         | 0         |
|       |  | New Members     | 54        | 47        | 29        | 21        | 0         |
|       |  | Drops           | 85        | 96        | 108       | 66        | 0         |
|       |  | Net Growth      | -26       | -40       | -63       | -43       | 0         |
| 5M    | Manitoba<br>Minnesota<br>Ontario             | New Clubs       | 0         | 1         | 1         | 0         | 0         |
|       |  | Charter Members | 8         | 29        | 22        | 5         | 0         |
|       |  | New Members     | 196       | 195       | 183       | 179       | 0         |
|       |  | Drops           | 331       | 291       | 308       | 249       | 0         |
|       |  | Net Growth      | -105      | -24       | -79       | -36       | 0         |
| 9     | Iowa   | New Clubs       | 0         | 1         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 22        | 0         | 6         | 0         |
|       |  | New Members     | 83        | 115       | 112       | 70        | 0         |
|       |  | Drops           | 152       | 187       | 140       | 128       | 0         |
|       |  | Net Growth      | -56       | -34       | -9        | -36       | 0         |
| 14    | Pennsylvania                                 | New Clubs       | 0         | 0         | 0         | 0         | 1         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 49        |
|       |  | New Members     | 0         | 0         | 0         | 0         | 156       |
|       |  | Drops           | 0         | 0         | 0         | 0         | 231       |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -3        |
| 24    | Virginia                                     | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 11        |
|       |  | New Members     | 0         | 0         | 0         | 0         | 67        |
|       |  | Drops           | 0         | 0         | 0         | 0         | 111       |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -21       |
| 27    | Wisconsin                                    | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 1         | 0         | 2         | 3         | 0         |
|       |  | New Members     | 219       | 220       | 172       | 163       | 0         |
|       |  | Drops           | 321       | 295       | 298       | 234       | 0         |
|       |  | Net Growth      | -65       | -41       | -84       | -44       | 0         |
| 29    | West Virginia                                | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |  | New Members     | 0         | 0         | 0         | 0         | 56        |
|       |  | Drops           | 0         | 0         | 0         | 0         | 105       |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -42       |
| Total | Cindy Gregg                                  | New Clubs       | 0         | 2         | 1         | 0         | 1         |
|       |  | Charter Members | 9         | 52        | 24        | 14        | 60        |
|       |  | New Members     | 552       | 577       | 496       | 433       | 279       |
|       |  | Drops           | 889       | 869       | 854       | 677       | 447       |
|       |  | Net Growth      | -252      | -139      | -235      | -159      | -66       |

### MD Wise Analysis

| MD | GMT Area                          | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|----|-----------------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 1  | Illinois                          | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |                                   | Charter Members | 0         | 0         | 0         | 0         | 2         |
|    |                                   | New Members     | 0         | 0         | 0         | 0         | 166       |
|    |                                   | Drops           | 0         | 0         | 0         | 0         | 203       |
|    |                                   | Net Growth      | 0         | 0         | 0         | 0         | -13       |
| 12 | Tennessee                         | New Clubs       | 0         | 0         | 1         | 0         | 0         |
|    |                                   | Charter Members | 4         | 7         | 48        | 3         | 0         |
|    |                                   | New Members     | 96        | 86        | 55        | 70        | 0         |
|    |                                   | Drops           | 194       | 163       | 181       | 195       | 0         |
|    |                                   | Net Growth      | -87       | -60       | -68       | -112      | 0         |
| 18 | Georgia                           | New Clubs       | 0         | 0         | 1         | 0         | 0         |
|    |                                   | Charter Members | 3         | 1         | 26        | 1         | 0         |
|    |                                   | New Members     | 89        | 90        | 41        | 67        | 0         |
|    |                                   | Drops           | 153       | 200       | 133       | 86        | 0         |
|    |                                   | Net Growth      | -36       | -97       | -59       | -12       | 0         |
| 27 | Wisconsin                         | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |                                   | Charter Members | 0         | 0         | 0         | 0         | 3         |
|    |                                   | New Members     | 0         | 0         | 0         | 0         | 201       |
|    |                                   | Drops           | 0         | 0         | 0         | 0         | 233       |
|    |                                   | Net Growth      | 0         | 0         | 0         | 0         | -8        |
| 30 | Mississippi                       | New Clubs       | 0         | 1         | 1         | 0         | 0         |
|    |                                   | Charter Members | 0         | 29        | 27        | 0         | 0         |
|    |                                   | New Members     | 44        | 30        | 67        | 21        | 0         |
|    |                                   | Drops           | 66        | 65        | 75        | 24        | 0         |
|    |                                   | Net Growth      | -17       | -1        | 21        | 17        | 0         |
| 31 | North Carolina                    | New Clubs       | 0         | 1         | 0         | 0         | 0         |
|    |                                   | Charter Members | 2         | 32        | 1         | 2         | 0         |
|    |                                   | New Members     | 78        | 132       | 75        | 77        | 0         |
|    |                                   | Drops           | 151       | 166       | 179       | 104       | 0         |
|    |                                   | Net Growth      | -59       | 23        | -92       | 3         | 0         |
| 32 | South Carolina                    | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |                                   | Charter Members | 5         | 4         | 0         | 0         | 0         |
|    |                                   | New Members     | 63        | 43        | 38        | 28        | 0         |
|    |                                   | Drops           | 101       | 103       | 85        | 87        | 0         |
|    |                                   | Net Growth      | -23       | -43       | -36       | -56       | 0         |
| 34 | Alabama                           | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |                                   | Charter Members | 3         | 7         | 1         | 0         | 0         |
|    |                                   | New Members     | 60        | 41        | 38        | 65        | 0         |
|    |                                   | Drops           | 73        | 87        | 118       | 43        | 0         |
|    |                                   | Net Growth      | 2         | -32       | -70       | 26        | 0         |
| 35 | Aruba<br>Bahamas<br>Florida       | New Clubs       | 1         | 0         | 0         | 0         | 0         |
|    |                                   | Charter Members | 49        | 23        | 4         | 8         | 0         |
|    |                                   | New Members     | 126       | 109       | 79        | 103       | 0         |
|    |                                   | Drops           | 172       | 257       | 257       | 102       | 0         |
|    |                                   | Net Growth      | 39        | -65       | -144      | 60        | 0         |
| 51 | Puerto Rico<br>U S Virgin Islands | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|    |                                   | Charter Members | 0         | 0         | 2         | 0         | 0         |
|    |                                   | New Members     | 0         | 0         | 18        | 31        | 0         |
|    |                                   | Drops           | 0         | 0         | 247       | 67        | 0         |
|    |                                   | Net Growth      | 0         | 0         | -219      | -31       | 0         |

|              |                              |                        | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|--------------|------------------------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>60</b>    | <b>Various</b>               | <b>New Clubs</b>       | 0         | 0         | 0         | 1         | 0         |
|              |                              | <b>Charter Members</b> | 12        | 0         | 0         | 25        | 0         |
|              |                              | <b>New Members</b>     | 23        | 30        | 19        | 18        | 0         |
|              |                              | <b>Drops</b>           | 30        | 40        | 31        | 65        | 0         |
|              |                              | <b>Net Growth</b>      | 23        | -6        | -8        | 0         | 0         |
| <b>10</b>    | <b>Michigan</b>              | <b>New Clubs</b>       | 0         | 0         | 0         | 0         | 0         |
|              |                              | <b>Charter Members</b> | 0         | 0         | 0         | 0         | 0         |
|              |                              | <b>New Members</b>     | 0         | 0         | 0         | 0         | 22        |
|              |                              | <b>Drops</b>           | 0         | 0         | 0         | 0         | 23        |
|              |                              | <b>Net Growth</b>      | 0         | 0         | 0         | 0         | 2         |
| <b>Total</b> | <b>Connie Le Cleir-Meyer</b> | <b>New Clubs</b>       | 1         | 2         | 3         | 1         | 0         |
|              |                              | <b>Charter Members</b> | 78        | 103       | 109       | 39        | 5         |
|              |                              | <b>New Members</b>     | 579       | 561       | 430       | 480       | 389       |
|              |                              | <b>Drops</b>           | 940       | 1081      | 1306      | 773       | 459       |
|              |                              | <b>Net Growth</b>      | -158      | -281      | -675      | -105      | -19       |



### MD Wise Analysis

| MD    | GMT Area                                     | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|-------|--|-----------------|-----------|-----------|-----------|-----------|-----------|
| 2     | Texas  | New Clubs       | 1         | 2         | 3         | 1         | 0         |
|       |  | Charter Members | 49        | 74        | 92        | 30        | 0         |
|       |  | New Members     | 541       | 579       | 398       | 427       | 0         |
|       |  | Drops           | 1008      | 927       | 1051      | 535       | 0         |
|       |  | Net Growth      | -352      | -191      | -473      | -6        | 0         |
| 3     | Oklahoma                                     | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 1         | 1         | 8         | 0         | 0         |
|       |  | New Members     | 47        | 61        | 49        | 59        | 0         |
|       |  | Drops           | 81        | 128       | 107       | 69        | 0         |
|       |  | Net Growth      | -24       | -51       | -38       | -1        | 0         |
| 7     | Arkansas                                     | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 1         | 1         | 0         |
|       |  | New Members     | 56        | 47        | 57        | 46        | 0         |
|       |  | Drops           | 135       | 107       | 113       | 71        | 0         |
|       |  | Net Growth      | -70       | -47       | -35       | -18       | 0         |
| 8     | Louisiana                                    | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 9         | 0         | 0         | 19        | 0         |
|       |  | New Members     | 91        | 82        | 68        | 64        | 0         |
|       |  | Drops           | 115       | 94        | 98        | 76        | 0         |
|       |  | Net Growth      | -4        | -5        | -19       | 26        | 0         |
| 16    | New Jersey                                   | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 2         |
|       |  | New Members     | 0         | 0         | 0         | 0         | 35        |
|       |  | Drops           | 0         | 0         | 0         | 0         | 69        |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -12       |
| 20    | Bermuda<br>New York                          | New Clubs       | 0         | 0         | 0         | 0         | 1         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 33        |
|       |  | New Members     | 0         | 0         | 0         | 0         | 154       |
|       |  | Drops           | 0         | 0         | 0         | 0         | 305       |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -72       |
| 22    | Delaware<br>District Of Columbia<br>Maryland | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 0         | 0         | 0         | 1         |
|       |  | New Members     | 0         | 0         | 0         | 0         | 55        |
|       |  | Drops           | 0         | 0         | 0         | 0         | 104       |
|       |  | Net Growth      | 0         | 0         | 0         | 0         | -38       |
| 26    | Missouri                                     | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |  | Charter Members | 0         | 1         | 2         | 5         | 0         |
|       |  | New Members     | 120       | 146       | 102       | 77        | 0         |
|       |  | Drops           | 191       | 194       | 190       | 146       | 0         |
|       |  | Net Growth      | -64       | -26       | -74       | -39       | 0         |
| Total | Mahesh Chitnis                               | New Clubs       | 1         | 2         | 3         | 1         | 1         |
|       |  | Charter Members | 59        | 76        | 103       | 55        | 36        |
|       |  | New Members     | 855       | 915       | 674       | 673       | 244       |
|       |  | Drops           | 1530      | 1450      | 1559      | 897       | 478       |
|       |  | Net Growth      | -514      | -320      | -639      | -38       | -122      |

### MD Wise Analysis

| MD    | GMT Area              | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|-------|-----------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 6     | Colorado              | New Clubs       | 0         | 1         | 0         | 1         | 0         |
|       |                       | Charter Members | 0         | 21        | 0         | 31        | 0         |
|       |                       | New Members     | 37        | 50        | 37        | 35        | 39        |
|       |                       | Drops           | 102       | 65        | 56        | 66        | 46        |
|       |                       | Net Growth      | -57       | 11        | -8        | 4         | 5         |
| 17    | Kansas                | New Clubs       | 0         | 0         | 1         | 0         | 0         |
|       |                       | Charter Members | 0         | 0         | 21        | 0         | 0         |
|       |                       | New Members     | 52        | 64        | 54        | 43        | 38        |
|       |                       | Drops           | 143       | 125       | 130       | 58        | 82        |
|       |                       | Net Growth      | -83       | -43       | -43       | -8        | -35       |
| 21    | Arizona<br>California | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                       | Charter Members | 27        | 2         | 7         | 1         | 0         |
|       |                       | New Members     | 88        | 96        | 46        | 67        | 0         |
|       |                       | Drops           | 124       | 120       | 131       | 44        | 0         |
|       |                       | Net Growth      | 8         | 11        | -62       | 42        | 0         |
| 28    | Utah                  | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                       | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |                       | New Members     | 12        | 18        | 13        | 10        | 0         |
|       |                       | Drops           | 19        | 13        | 22        | 21        | 0         |
|       |                       | Net Growth      | -5        | 6         | -7        | -10       | 0         |
| 38    | Nebraska              | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                       | Charter Members | 0         | 0         | 0         | 2         | 1         |
|       |                       | New Members     | 37        | 39        | 36        | 29        | 29        |
|       |                       | Drops           | 63        | 59        | 72        | 44        | 37        |
|       |                       | Net Growth      | -17       | -18       | -31       | -12       | -2        |
| 40    | Arizona<br>New Mexico | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                       | Charter Members | 0         | 0         | 1         | 0         | 0         |
|       |                       | New Members     | 26        | 15        | 11        | 13        | 0         |
|       |                       | Drops           | 58        | 38        | 35        | 25        | 0         |
|       |                       | Net Growth      | -24       | -17       | -21       | -11       | 0         |
| 15    | Wyoming               | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                       | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |                       | New Members     | 12        | 8         | 7         | 3         | 4         |
|       |                       | Drops           | 30        | 20        | 18        | 10        | 4         |
|       |                       | Net Growth      | -14       | -11       | -11       | -6        | 0         |
| 37    | Montana               | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                       | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |                       | New Members     | 0         | 0         | 0         | 0         | 25        |
|       |                       | Drops           | 0         | 0         | 0         | 0         | 17        |
|       |                       | Net Growth      | 0         | 0         | 0         | 0         | 11        |
| Total | Chris Gentry          | New Clubs       | 0         | 1         | 1         | 1         | 0         |
|       |                       | Charter Members | 27        | 23        | 29        | 34        | 1         |
|       |                       | New Members     | 264       | 290       | 204       | 200       | 135       |
|       |                       | Drops           | 539       | 440       | 464       | 268       | 186       |
|       |                       | Net Growth      | -192      | -61       | -183      | -1        | -21       |

### MD Wise Analysis

| MD    | GMT Area                                      | CA 1            | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 |
|-------|---|-----------------|-----------|-----------|-----------|-----------|-----------|
| 4     | California                                    | New Clubs       | 1         | 5         | 5         | 1         | 0         |
|       |   | Charter Members | 54        | 296       | 162       | 43        | 0         |
|       |   | New Members     | 505       | 526       | 415       | 402       | 0         |
|       |   | Drops           | 693       | 831       | 810       | 512       | 0         |
|       |   | Net Growth      | -58       | 104       | -104      | 23        | 0         |
| 19    | British Columbia<br>Idaho<br>Washington       | New Clubs       | 0         | 0         | 0         | 1         | 0         |
|       |   | Charter Members | 2         | 0         | 1         | 22        | 4         |
|       |   | New Members     | 67        | 80        | 71        | 79        | 71        |
|       |   | Drops           | 205       | 222       | 219       | 136       | 155       |
|       |   | Net Growth      | -114      | -113      | -126      | 4         | -49       |
| 28    | Utah  | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 0         | 0         | 0         | 0         | 1         |
|       |   | New Members     | 0         | 0         | 0         | 0         | 18        |
|       |   | Drops           | 0         | 0         | 0         | 0         | 15        |
|       |   | Net Growth      | 0         | 0         | 0         | 0         | 5         |
| 36    | California<br>Oregon                          | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 0         | 0         | 0         | 1         | 0         |
|       |   | New Members     | 60        | 46        | 56        | 41        | 38        |
|       |   | Drops           | 122       | 137       | 128       | 56        | 78        |
|       |   | Net Growth      | -51       | -81       | -62       | 4         | -6        |
| 39    | Idaho<br>Oregon                               | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 1         | 0         | 1         | 0         | 2         |
|       |   | New Members     | 23        | 19        | 15        | 10        | 26        |
|       |   | Drops           | 56        | 30        | 37        | 39        | 37        |
|       |   | Net Growth      | -28       | -10       | -17       | -29       | -7        |
| 49    | Alaska<br>British Columbia<br>Yukon Territory | New Clubs       | 1         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 32        | 0         | 2         | 1         | 0         |
|       |   | New Members     | 57        | 42        | 65        | 46        | 0         |
|       |   | Drops           | 135       | 62        | 71        | 98        | 0         |
|       |   | Net Growth      | -35       | -3        | 1         | -46       | 0         |
| 50    | Hawaii  | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 0         | 1         | 0         | 0         | 0         |
|       |   | New Members     | 59        | 53        | 26        | 29        | 0         |
|       |   | Drops           | 70        | 50        | 58        | 37        | 0         |
|       |   | Net Growth      | -9        | 8         | -21       | -4        | 0         |
| 46    | California<br>Nevada                          | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 0         | 27        | 3         | 2         | 0         |
|       |   | New Members     | 30        | 20        | 23        | 19        | 0         |
|       |   | Drops           | 44        | 51        | 67        | 34        | 0         |
|       |   | Net Growth      | 1         | 5         | -37       | -4        | 0         |
| 37    | Montana                                       | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |   | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |   | New Members     | 0         | 9         | 22        | 19        | 0         |
|       |   | Drops           | 0         | 36        | 18        | 31        | 0         |
|       |   | Net Growth      | 0         | -25       | 5         | -6        | 0         |
| Total | Allen Hedstrom                                | New Clubs       | 2         | 5         | 5         | 2         | 0         |
|       |   | Charter Members | 89        | 324       | 169       | 69        | 7         |
|       |   | New Members     | 801       | 795       | 693       | 645       | 153       |
|       |   | Drops           | 1325      | 1419      | 1408      | 943       | 285       |
|       |   | Net Growth      | -294      | -115      | -361      | -58       | -57       |

### MD Wise Analysis

| <b>MD</b>    | <b>GMT Area</b>      | <b>CA 1</b>   | <b>2019-2020</b>  |
|--------------|----------------------|---|---|
| <b>11</b>    | <b>Michigan</b>      | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>2</b><br><b>104</b><br><b>172</b><br><b>-44</b>  |
| <b>13</b>    | <b>Ohio</b>          | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>1</b><br><b>23</b><br><b>97</b><br><b>167</b><br><b>-31</b>  |
| <b>25</b>    | <b>Indiana</b>       | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>0</b><br><b>101</b><br><b>133</b><br><b>-12</b>  |
| <b>Total</b> | <b>Micheal Gibbs</b> | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>1</b><br><b>25</b><br><b>302</b><br><b>472</b><br><b>-87</b> |

### MD Wise Analysis

| <b>MD</b>    | <b>GMT Area</b>        | <b>CA 1</b>   | <b>2019-2020</b>   |
|--------------|------------------------|---|--|
| <b>7</b>     | <b>Arkansas</b>        | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>2</b><br><b>37</b><br><b>76</b><br><b>-28</b>   |
| <b>9</b>     | <b>Iowa</b>            | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>2</b><br><b>61</b><br><b>110</b><br><b>-39</b>  |
| <b>26</b>    | <b>Missouri</b>        | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>0</b><br><b>123</b><br><b>151</b><br><b>-11</b> |
| <b>Total</b> | <b>Gregory Gilliam</b> | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>4</b><br><b>221</b><br><b>337</b><br><b>-78</b> |

### MD Wise Analysis

| MD           | GMT Area                      | CA 1  | 2019-2020                               |
|--------------|-------------------------------|---|---|
| 23           | Connecticut                   | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth            | 0<br>1<br>37<br>81<br>-38               |
| 33           | Massachusetts                 | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth            | 0<br>0<br>41<br>101<br>-47              |
| 44           | New Hampshire                 | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth            | 0<br>1<br>15<br>40<br>-16               |
| 42           | Rhode Island                  | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth            | 0<br>0<br>9<br>6<br>5                   |
| 45           | New York<br>Vermont           | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth            | 0<br>0<br>14<br>11<br>8                 |
| 41           | Maine                         | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth            | 0<br>0<br>13<br>34<br>-17               |
| <b>Total</b> | <b>Edward (Ed) Farrington</b> | <b>New Clubs<br/>Charter Members<br/>New Members<br/>Drops<br/>Net Growth</b> | <b>0<br/>2<br/>129<br/>273<br/>-105</b> |

### MD Wise Analysis

| MD    | GMT Area                          | CA 1   | 2019-2020                   |
|-------|-----------------------------------|--|-----------------------------|
| 51    | Puerto Rico<br>U S Virgin Islands | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 1<br>29<br>19<br>79<br>-27  |
| 60    | Various                           | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>0<br>28<br>49<br>-17   |
| Total | Miriam Vázquez                    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 1<br>29<br>47<br>128<br>-44 |

### MD Wise Analysis

| MD    | GMT Area                    | CA 1            | 2019-2020 |
|-------|-----------------------------|-----------------|-----------|
| 18    | Georgia                     | New Clubs       | 0         |
|       |                             | Charter Members | 0         |
|       |                             | New Members     | 52        |
|       |                             | Drops           | 63        |
|       |                             | Net Growth      | -4        |
| 31    | North Carolina              | New Clubs       | 0         |
|       |                             | Charter Members | 11        |
|       |                             | New Members     | 70        |
|       |                             | Drops           | 97        |
|       |                             | Net Growth      | -1        |
| 32    | South Carolina              | New Clubs       | 0         |
|       |                             | Charter Members | 1         |
|       |                             | New Members     | 48        |
|       |                             | Drops           | 88        |
|       |                             | Net Growth      | -33       |
| 35    | Aruba<br>Bahamas<br>Florida | New Clubs       | 0         |
|       |                             | Charter Members | 5         |
|       |                             | New Members     | 88        |
|       |                             | Drops           | 148       |
|       |                             | Net Growth      | -17       |
| Total | Carlton Lloyd               | New Clubs       | 0         |
|       |                             | Charter Members | 17        |
|       |                             | New Members     | 258       |
|       |                             | Drops           | 396       |
|       |                             | Net Growth      | -55       |



### MD Wise Analysis

| <b>MD</b>    | <b>GMT Area</b>      | <b>CA 1</b>   | <b>2019-2020</b>  |
|--------------|----------------------|---|---|
| <b>12</b>    | <b>Tennessee</b>     | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>6</b><br><b>83</b><br><b>100</b><br><b>2</b>   |
| <b>30</b>    | <b>Mississippi</b>   | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>0</b><br><b>40</b><br><b>20</b><br><b>21</b>   |
| <b>34</b>    | <b>Alabama</b>       | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>8</b><br><b>36</b><br><b>51</b><br><b>2</b>    |
| <b>43</b>    | <b>Kentucky</b>      | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>0</b><br><b>58</b><br><b>84</b><br><b>-22</b>  |
| <b>Total</b> | <b>Thomas Matney</b> | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | <b>0</b><br><b>14</b><br><b>217</b><br><b>255</b><br><b>3</b> |

